



As Malaysia reaches its 60th year of independence, it looks back on a strong and lasting relationship with the UK, undoubtedly attaining a reputable stature throughout the decades within the South East Asian region attributed to its rapid economic growth and development.

This strong relationship that Malaysia and the UK enjoy is also reflected in their current economic ties and a solid balance of bilateral investments. Malaysia's business etiquette and cultural values are derived from the relationship of Asian traditions with the inherited virtues of British governmental, legal and educational systems adopted as a result of the intimate past shared by both countries.

A nation built on an ideological bedrock that strives for progress and inclusiveness, Malaysia's numerous often global headline catching economic endeavours have been a testament to its ambitious appetite to become an internationally recognised player. A country that can be described as one that continuously yearns to punch above its weight across the multitude of home grown industries, with an unwavering attitude that has fuelled its modern era development thus far.

Today's success of our country has been driven largely by foreign investments through both portfolio and direct investments. Malaysia's nourishing and inclusive economy has been drawing the curiosity of foreign investors, exporters and service providers alike. The British Malaysian Chamber of Commerce (BMCC) has been part of this success supporting and guiding UK companies through the legal and regulatory systems and facilitating business matching with local partners.

As emerging markets compete to make their mark in the global arena, Malaysia is poised to become a regional powerhouse in the years to come. The BMCC is eager to invite UK companies to play an active role in this outcome. Our team includes sector specialists with vast knowledge and experience across industries who are ready to advice and support UK companies seeking route to the market.

These strides in the unwavering endeavour to play a greater supportive role towards British companies seeking to do business in Malaysia has led to the launch of a new initiative. The beginning of 2017 saw the BMCC open the first British Business Centre in Malaysia (BBCiM), a facility which offers incubation services to UK companies seeking to establish a physical presence here. Fully furnished window offices, open desks and virtual office services are rentable at periodic rates where tenants are also eligible to become members of the Chamber, providing immediate access into the British business community and networks in Malaysia.

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